



International Organization for Migration (IOM)  
The UN Migration Agency

### CLARIFICATIONS TO ITB No.: ADD-EPC-LTA-01-2018

Supply and delivery of Various Emergency Shelter and Non-Food Items to IOM Ethiopia Mission for the purpose of establishing non-exclusive Long Term Agreements (LTAs)

| # | Query  | Clarification  |
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| 1 | Are we allowed to bid for separate items only?   | You can bid for a single lot or combined lots, one item, several items or all items.   |
| 2 | In the Bidding Documents, page 10, clause 4.3 “The origin of goods and services is distinct from the nationality of the Bidder”. We do not understand the purpose of the statement. Our company is originated in one country and the origin of the goods we offer is another country. Is this a problem?   | This is not a problem. You can offer goods that you do not manufacture. However, Manufacture Authorization Form included in the bidding documents should be provided.                            |
| 3 | Do we have to bid air freight prices? It is requested in the Bidding Documents, page 12, clause 12.2: In our view it does not make sense to quote air freight prices for relatively high quantities. Furthermore, 1 year’s bid validity is a hard obligation for air freight pricing.  | We request both air and sea freight prices. Kindly check again in referred page and clause. It reads both modes of transport.  |
| 4 | Request for financial statements for the last three years (2016-2018), Bidding documents, page 13, clause 14B. Companies cannot yet provide financial statements for 2018. Can we provide 2015, 2016, 2017?  | Yes, 2015-2017 can be provided.  |
| 5 | How many bid copies are required? This is not stated in the Bidding Documents, page 16.  | One original and One copy should be submitted.   |
| 6 | In the Bidding documents, page 21, clause 34.: Performance Security, it is stated: “Within five (5) days of the receipt of notification of award from IOM, the successful Bidder shall furnish a performance security equivalent to 10% of the contract price ...”. In Section IV. Contract for Supply and Delivery of Goods, point 5. Performance Security is stated “(applicable for Purchase Orders with value over USD 300,000)”. Kindly confirm that IOM only require a Performance Security of specific Purchase | Yes, it is confirmed that IOM will require 10% performance security against any purchase order with value over USD 300,000 issued within the Long-term Agreement, NOT for notification of award. |

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|    | Orders (and not of notifications of award) and only for Purchase Orders with a value over USD 300,000.   |  |
| 7  | In the Bidding documents, page 21, clause 36. Liquidated damages, No maximum % is stated under this clause. In our opinion this should be added (could be 5 or 10%). We kindly ask you to consider this.   | A penalty payment of 0.1% of the price of the undelivered goods for every day of breach of the delivery schedule will be charged and maximum number of delay days is 30 days upon which IOM may consider termination of contract.  |
| 8  | Courier companies generally doesn't accept International Couriers without phone numbers. <u>Can you please be kind enough to advise phone number?</u>  | Tel: +251 96-742-3654  |
| 9  | Under 34.1, Performance Security. It's mentioned 10% Performance Security equivalent to 10% of Contract. Supposedly, we get the LTA for 150,000 Blankets. Do we have to submit Performance Security for 150000 Blankets or how?  | Performance Security will be required if the Purchase Order value exceeds \$300,000 not for LTA. For instance, if you get LTA for 150,000 blankets, it does not mean that IOM will buy 150,000 blankets immediately. Within duration of LTA, IOM may issue many Purchase Orders for different quantity and if the value of any Purchase Order exceeds \$300,000, then 10% Performance Security will be applicable.<br><br>Please note again that 150,000 blankets is the estimated quantity and IOM does not warranty any commitment to buying this quantity. It may be more or less as indicated in the bidding document. |
| 10 | In section III, Technical specifications and Quality Control Requirements is stated, page 7, that laboratory test and certificate should be submitted along with the quotation. We have applied for the required test (for Bucket, 14L) but we will only receive it in 4 weeks. Would you accept a bid of Bucket, 14L (as part of a kit) without the lab test, if we can provide it per email prior to finalization of IOM's bid evaluation? | The requirement is that the lab test is submitted along with the bid, as it will be evaluated with your technical bid.   |
| 11 | Please affirm whether 2 samples of plastic sheet of 4x6, reinforcement bands, with IOM logo will suffice as samples for<br>a) Plastic sheet of 4x6m, reinforcement bands with IOM logo<br>b) Plastic sheet of 4x6m, reinforcement bands with IOM logo and Donor's logo<br>c) Plastic sheet of 4x6m, reinforcement bands without logo   | Yes, 2 samples of only plastic sheet with IOM logo suffice other logo/no-logo plastic sheets.  |

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| 12 | Please affirm whether a cut-section from the plastic sheet roll 4x60m will suffice as sample.                             | Yes, a cut-section from the plastic sheet roll 4x60m will suffice as sample.   |
| 13 | Can more specification be provided regarding Diriya Women's Fabric?   | A topical women dress, 4m long x 1m, cotton (60-80%) + synthetic composition, patterns non-defined but of neutral nature.  |
| 14 | For Hygiene kit, the requirement of sanitary napkins is of reusable sanitary napkins or disposable sanitary napkin?       | Reusable sanitary pads, (pack of 3 pieces + storage bag), min 6-8 hours of use, min 20ml absorption, 12 months effective protection.   |
| 15 | Solar Light: You Require Lantern type or torch type and Size.   | Solar torch, Min requirements: Full battery run time 16hrs (medium), total light output 66 lumens, total area illumination 0.32m <sup>2</sup> , LED lamp, mobile charging, battery capacity 1500 mAh, ISO 9001:2008, warranty – min 1 year<br> |
| 16 | For Packaging Hygiene Kit all items Except E, F & G, all items in bag. Then this bag need to be packed in cartoon or not? | Yes, the bag needs adequate packaging to ensure safety of kit items during transportation  |
| 17 | Cotton fabric, 1mx1m, what is the gsm of unit?  | Approx. 100gsm   |

NOTE: Please note that in all bidding documents, the quote “\*\* For lot no. 19 the bidder should quote for the entire lot. No partial bid will be accepted.” should be read as **For lot no. 20.**